

# The 5th Global Thermal Coal Resource & Market Summit

Focus on domestic and international thermal coal market, Explore new opportunities for the industrial chain developments

16-17 November 2017 Beijing

A brand-name event for the thermal coal market:

Sxcoal.com had successfully held the Summit for four sessions since 2013

Eleven top experts sharing professional and authoritative insights :  
In-depth analysis of the thermal coal market and earnest discussion on industry chain development

300+ participants:

An annual gathering of elites from coal mining, power, trading companies and financial institutions both home and abroad

High-end excellent exhibition opportunities:

Superior platform for business showcase

## Overview

The 5th Global Thermal Coal Resource & Market Summit, which is the most well-known brand sessions in China coal industry, will be held on Nov16-17, 2017 in Beijing, China.

This Summit will analyze market dynamics throughout the 2016-2017 China coal industry supply side reform, deeply address the topics of China's new coal supply patterns and demand changes from downstream sectors like power, traditional and new chemical etc.

Renowned experts will be invited to share their views on current policies, supply-demand, mining cost, trading situations, give scientific forecast for China's 2018 thermal coal price trend, and help market players enhance profitability by combining finance with the industry.

This Summit will invite representatives from domestic and international mining enterprises, power plants, chemical plants, coal traders, logistics companies as well as financial, investment and research institutions to discuss industry chain development, study market trend and hot topics, strengthen information communication and look for new developments in the future.

We cordially invite you to attend the Summit and seek common development.

Fenwei Energy Information Services Co., Ltd.



## Highlights



Impact of 2017 China economic environment on thermal coal demand



Supply-side reform policy trend and Chinese coal market outlook



China thermal coal cost structure and influencing factors



China thermal coal miners' supply status under de-capacity policy



New highlights for China thermal coal demand



2018 thermal coal prices forecast



Competitiveness comparison between Chinese and overseas thermal coal



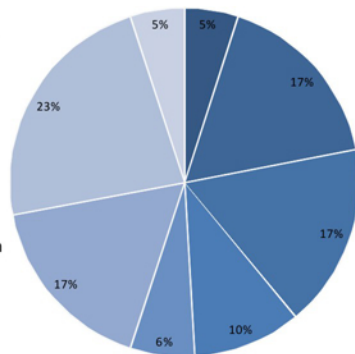
Thermal coal pricing mode discussion under the new circumstances



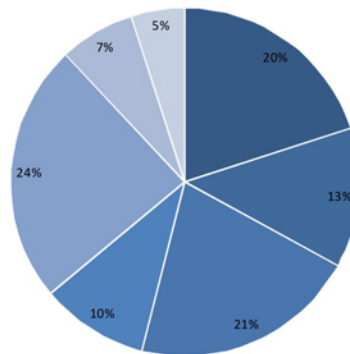
CCI price index application discussion

## Who will Participate

- Government association
- Foreign firm
- Coal firm
- Coking firm
- Steel firm
- Financial investment firm
- Trader
- Ports & logistics firm



- Chairman & general manager
- Vice general manager
- Purchase & Logistics director
- Sales manager
- Analyst & research institute
- Government official
- Specialist & scholar



## Past Summits

sxcoal.com has successfully held the summit for four sessions since 2013. It is an ideal platform for coal, utility and other industry players to enhance information communication and seize business opportunities through sxcoal.com's massive customer and network resources.

Over the past four years, the Summit had attracted wide interest and active participation from thermal coal producers, power plants, chemical plants, traders, logistics, and financial institutions from home and abroad, including Rio Tinto, Banpu, PT Adaro, Adani, Glencore; China's mining giants Shenhua Group, China National Coal Group, Datong Coal Mine Group, Yitai Group, etc. Meanwhile, the summit also received supports from power groups include Huaneng, Datang, Huadian, Guodian, China Resources Power, Zheneng, China Power Investment Corporation, etc.

Most importantly, price forecast released during the Summit has been a benchmark for the thermal coal market.

## Previous Speaker



**Yaohua Lu**  
Vice Director, China National Coal Association



**Hong Zhang**  
Deputy Secretary General, China National Coal Association



**Liang Xu**  
Secretary General, Researcher, China National Coal Construction Association



**T. Naran**  
President, Mongolia Coal Industry Association



**Hua Li**  
Director, Railway Economy Research Institute



**Wenbiao Yang**  
Chief Expert, China Coking Industry Association



**Pijiang Cui**  
Director, China Coking Industry Association



**Xingchuang Li**  
Vice President, China Iron and Steel Association, Chairman, China Metallurgical Industry



**Yingsheng Wang**  
Deputy Secretary General, China Steel and Iron Association



**Liwei Dou**  
Vice Secretary General, China Iron and Steel Association



**Hongwei Shi**  
Director, China Steel Development and Research Institute



**Yufeng Jiang**  
Director, Development of Science and Technology Service Center, China Electricity Council



**Changsheng Chen**  
Vice Minister, Macro Economy Research Department, Development Research Center of the



**Jianping Fan**  
Director of Economy Forecast Department, Chief Economist of State Information Center



**Li Niu**  
Director of the Macroeconomic Research Office of State Information Center



**Baoliang Zhu**  
Senior Economist, Economy Forecast Department, State Information Center



**Yiqing Cai**  
Deputy Chief Engineer, Evaluation & Consultation Institute of China Electricity Council



**Yijun Chang**  
Chairman, Fenwei Energy Information Services Co., Ltd.



**Gangfeng Zhang**  
Secretary General of Shanxi Coking Industry Association, Deputy Secretary General of China Coking Industry Association



**Wensheng Fan**  
Director, Coal and Coke Sales Co., Ltd., Shanxi Coking Coal Group



**Wensheng Huang**  
Director, Policy and Regulation Office, Shanxi Administration of Coal Mine Safety



**Xijie Jiang**  
General Manager, China National Coal Group Huazhong Energy Co., Ltd.



**Bing Zhang**  
Director, Industry Development Division, Dalian Commodity Exchange



**Sarah Liu**  
Vice President and Chief Advisor, Fenwei Energy Information Services Co., Ltd.



**Bingrui Li**  
Director, Strategic Planning and Information Department, Japan Coal Energy Center



**Mr. Naranbaatar Lundeg**  
General Director Of Glogex Mining Consulting Services LLC



**Mr. Hendri Tan**  
Deputy Marketing Director, PT Adaro Energy



**Yu Zhai**  
Senior Advisor on Coal Market, Wood Mackenzie



**Teng Huang**  
General Manager, Beijing LT Consulting Co., Ltd.

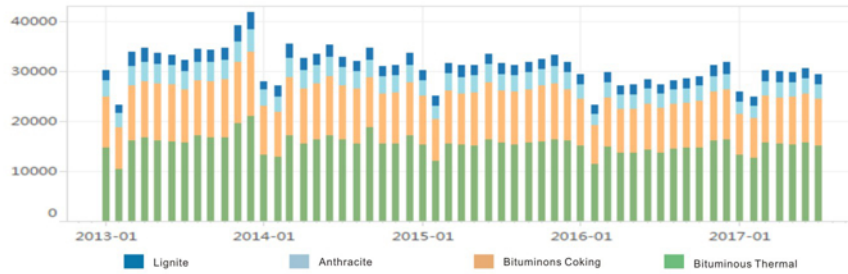


**w.k.Chan**  
Vice President, Fenwei Energy Information services CO., Ltd.



Key thermal coal industry data

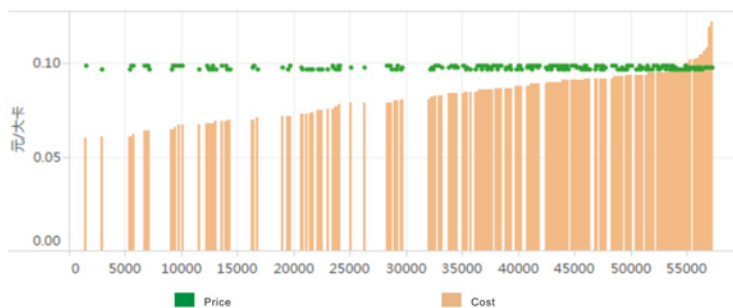
2013-2017 China Raw Coal Production by Coal Type



2013-2017 Thermal Coal Supply and Demand Balance



Cost Curves of Thermal Coal Mines in Bohai-rim Ports



2013-2017 CCI 5500 Price Index Trend



## CONFERENCE VENUE

Sofitel Wanda Beijing  
16-17November2017

Wanda Sofitel Hotel Beijing, a luxury flagship hotel of French hotel chain Sofitel, is located in Wanda Plaza in Middle Chaoyang, close to China World Mall, China Central Place and CCTV Headquarters. China World Trade Center, China International Exhibition Center, Summer Palace and the Tiananmen Square are also nearby.

It is about a 30-minute drive to Beijing Capital International Airport, and a 10-minute walk to the Dawanglu Subway Station.

Address: Tower C, Wanda Plaza, Jianguo Road 93, Chaoyang District, Beijing Phone:(+86) 01/85996666





## CONFERENCE PRE-AGENDA

### DAY ONE - 16 November 2017

09:00-22:00 Registration at Wanda Sofitel Hotel, Beijing

15:00-18:00 **Concurrent Event: Thermal Coal Futures and Spot Market Analysis as well as Price Indexes Application**

Topic 1: CCI Index Methodology & Application Value

- Eric Zeng, Deputy General Manager, Fenwei Energy Information Services Co., Ltd.

Topic 2: China Coastal Thermal Coal Market Analysis in 2017

- Yun Wang, Coastal Thermal Coal Analyst

Topic 3: Case Studies of Thermal Coal Spot-Futures Arbitrage

- Deyang Li, China Coal Solution (CCS)

Topic 4: Thermal Coal Futures Delivery Evolution and Issues Need Attention

- Chaobin Han, Thermal Coal Analyst, Futures Department of Jinyindao

Participants: representatives from key coal and power firms, financial institutions and traders

18:00-20:00 Buffet Dinner

### DAY TWO - 17 November 2017

08:30-08:40 Opening Remark  
Yanchun Lu, Director, Price Monitoring Center of NDRC

#### SESSION 1 CHINA MACRO ECONOMY AND INDUSTRY OUTLOOK

08:40-09:20 Topic : China Economy Policy and Development Trend after the 19<sup>th</sup> National Congress

- Impact Analysis of the 19th National Congress on China's economy
- China macroeconomic control and trend analysis in the new circumstances
- China economy development prospects in 2018

Speaker : Li Niu, Director of the Macroeconomic Research Office of State Information Center

09:20-09:50 Topic : 2017 China Coal Industry Performance and 2018 Outlook

- 2017 China coal industry performance analysis
- De-capacity policy implementation and expectations
- 2018 China coal industry outlook

Speaker : Hong Zhang, Vice Secretary-general of China National Coal Association, Director-general of China Coal Economic Research Association

09:50-10:20 Tea Break

#### SESSION 2 COAL MARKET ANALYSIS AND FORECAST

10:20-10:50 Topic : 2017 China Power Industry Performance and 2018 Outlook

- China power installation capacity and power generation analysis
- 2017 China power supply & demand analysis and 2018 forecast
- Supply side reform in power industry
- China power market reform and development

Speaker : Jing Xue, Director, Information Department of CEC

10:50-11:20 Topic : China Thermal Coal Supply Forecast in 2018 under the De-capacity Policy

Speaker : Yingjie Gao, Senior Analyst, Fenwei Energy Information Services Co., Ltd.

## CONFERENCE PRE-AGENDA

### DAY TWO - 17 November 2017

11:20-12:00	Topic : 2017 China Thermal Coal Supply-Demand Analysis and 2018 Forecast Speaker : Sarah Liu, Vice President, Fenwei Energy Information Services Co., Ltd.
12:00-13:30	Buffet Lunch
	<b>SESSION3 INTERNATIONAL THERMAL COAL MARKET</b>
13:30-14:00	Topic : 2017 Global Thermal Coal Market Analysis and 2018 Outlook · Thermal coal demand of coal importing countries · Global coal supplying status · Coal price fluctuations and forecast Speaker : Yu Zhai, Senior Market Advisor, Wood Mackenzie
14:00-14:30	Topic : Indonesia Thermal Coal Supply Prospects and Its Impact to China Import · Indonesia coal industry policy · Coal mine construction and production capacity and output · Major markets for Indonesia coal · Competitiveness of Indonesia coal in China market Speaker : Ardhi Ishak Koesen, Corporate Communication Head, PT.Pamapersada Nusantara
	<b>SESSION4 COAL CHEMICAL AND NEW ENERGY</b>
14:30-15:00	Topic : Coal Chemical Industry Development and Coal Demand Forecast Analysis · Current situation of China coal chemical industry · Prospects of China coal chemical industry · Coal demand forecast of China coal chemical industry Speaker : Yajun Tian, Professor, National Institute of Clean and Low Carbon Energy
15:00-15:30	Topic : The Development of New Energy and Impacts to Coal Demand · Natural gas and un-conventional · Photovoltaic and wind energy development · Construction of nuclear energy · Rising bio-energy Speaker : Yijun Chang, President, Fenwei Energy Information Services Co., Ltd
15:30-16:00	Tea Break
	<b>SESSION5 Coal Derivatives Market</b>
16:00-16:30	Topic : Thermal Coal Derivatives Market Status Quo and Development Outlook Speaker : Zhengzhou Commodity Exchange
	<b>SESSION6 GLOBAL THERMAL COAL RESOURCES &amp; MARKET SUMMIT SEMINAR</b>
16:30-17:30	Discussion Topic: Thermal Coal Market Status Quo and Outlook
18:00-20:00	Buffet Dinner



## Price & service & remittance way

Registration Type	Before Oct 15	After Oct 15	On-site registration
Member	USD 1,000/person	USD 1,200/person	USD1,600/person
Non-member )	USD 1,200/person	USD 1,400/person	

Note: The above prices don't include the accommodation fee.

The prices include:

- Conference pass
- Luncheon in Wanda Sofitel hotel on Nov 17, 2017
- Dinner in Wanda Sofitel hotel on Nov 16 & 17, 2017
- Tea break (coffee, fruits, cookies)
- Gifts
- Pen
- Notebook
- Conference presentations

### Payment details:

Beneficiary : Shanxi Fenwei Energy Information Services Co., Ltd.  
BANK : CHINA EVERBRIGHT BANK TAIYUAN BRANCH  
BANK ADD: NO.79 FUXI STREET TAIYUAN, SHANXI, CHINA  
A/C No. : 7534 0188 0000 46420  
SWIFT: EVERCNBJTY1

Fenwei Energy Information Services Co., Ltd.

Tel:+86-351-7219322 Fax:+86-351-4728543 Website:www.sxcoal.com E-mail:inquiry@fwenergy.com

## Sponsorship and Advertisement Opportunities

Categories of Sponsorship	Diamond Sponsor (USD 10,000)	Platinum Sponsor (USD 7,000)	Gold Sponsor (USD 4,000)
	Exclusive	Exclusive	Up to two sponsors
Complimentary Registrations	5 persons (USD 5,000)	3 persons (USD 3,000)	2 persons (USD 2,000)
Venue Advertisement	One large booth (USD 3,000)	One large booth (USD 3,000)	One large painting exhibition shelf (USD 1,500)
	One large painting exhibition shelf (USD 1,500)	One X-exhibition shelf (USD 500)	One X-exhibition shelf (USD 500)
Web Advertisement	Three-month homepage (USD 4,500)	Four-month news page (USD 4,200)	Three-month news page (USD 3,200)
Promotion Video	To be broadcast during break (be emailed to Fenwei one week before the event) (USD 3,000)		
Speech	Sponsor speech for 30 minutes (USD 4,500)	-	-
Company Brochure	To be distributed with conference documentation (USD 1,500)		
Brand Promotion	Show company name and logo in conference documentation, backdrop, brochure, etc.		
Free Site Tour	To join in one thermal coal mine tour organized by Fenwei for free (limited to one person within one year)		
*** The bracketed price is for separate purchase***			
Description	Fee	Description	
Large Painting Exhibition Shelf	USD 1,500	One large painting exhibition shelf (free design and painting) in the main venue. The shelf size is to be decided by venue condition.	
Large Booth	USD 3,000	One large booth of 2m×3m (including one desk, two chairs, one power supply and company name board).	
X-exhibition Shelf	USD 500	One X-exhibition shelf in prominent location of the venue.	
Company Brochure	USD 1,500	Company brochure to be placed in the bag and distributed to attendees together with our conference documentation.	
Conference Supplies Title Sponsor	USD 1,500	Company logo to be labeled on conference pens, notebooks, name plates, lanyards (one option available).	
Drinking Water Exclusive Sponsor (Exclusive)	USD 1,500	Company logo to be labeled on water bottles.	
Promotion Video	USD 3,000	To be broadcast during break (be emailed to Fenwei one week before the event) (RMB 20,000)	
Conference Gift	Negotiable	Free gifts to be given to participants for company promotion.	

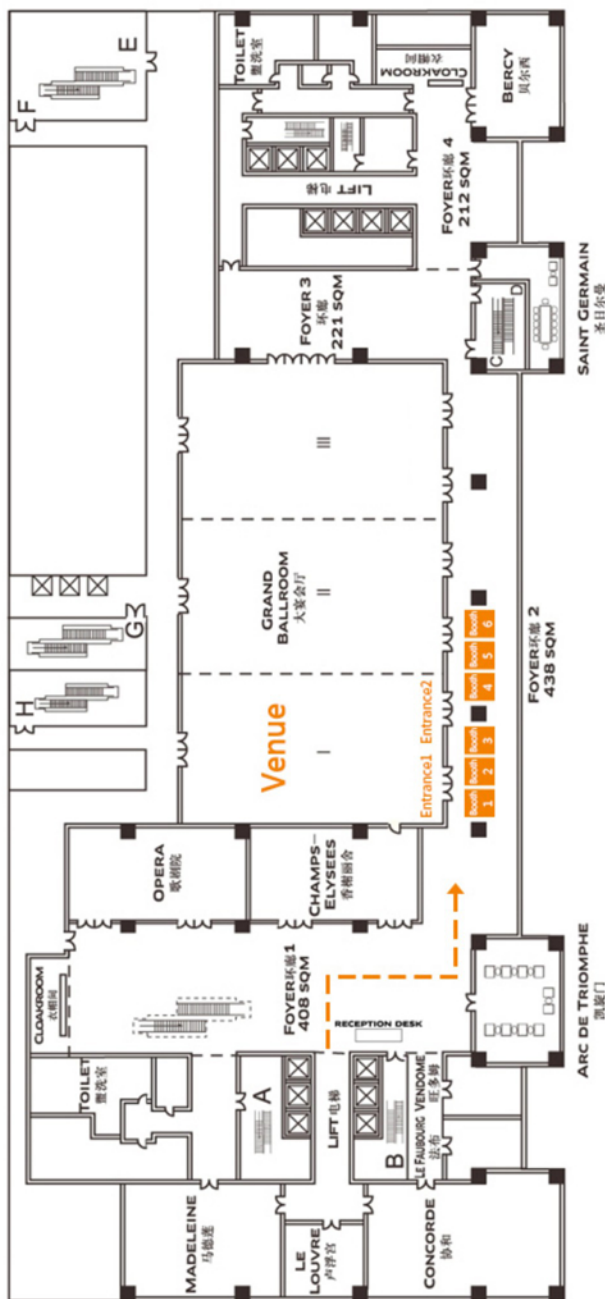
More details on presentation, sponsorship, advertisements,  
please contact us at [inquiry@fwenergy.com](mailto:inquiry@fwenergy.com) or +86 351 7219322

### Payment details:

Beneficiary : Shanxi Fenwei Energy Information Services Co., Ltd.  
BANK : CHINA EVERBRIGHT BANK TAIYUAN BRANCH  
BANK ADD: NO.79 FUXI STREET TAIYUAN, SHANXI, CHINA  
A/C No. : 7534 0188 0000 46420  
SWIFT: EVERCNBJTY1



## Conference Hall and Exhibition Hall Plan



Exhibition Booth Size: 3mx2m  
One conference pass is included in 1 exhibition booth

# The 5th Global Thermal Coal Resource & Market Summit

16 - 17 November 2017, Beijing

Beijing



16 - 17 November 2017



Sofitel Wanda Beijing Hotel



## ORGANIZER

Fenwei Energy Information Services Co.,Ltd  
www.sxcoal.com

## SUPPORTERS

China Coal Industry Association  
China Coal Economic Research Association  
China Electricity Council  
Zhengzhou Commodity Exchange

## MEDIA

Xinhua News Agency  
China Economic Times  
China Electric Power News  
China Coal News  
China Securities Journal  
Futures Daily  
Sina Finance  
Hexun Website  
JRJ.com

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